Jr. Program Management Specialist
Titanium Cobra Solutions
San Diego CA
Full time
EDUCATION: Bachelor's Degree - REQUIRED
YEARS OF EXPERIENCE: 1 Years
DOD CLEARANCE: Active DOD Clearance - REQUIRED
TRAVEL: >10%
BENEFITS: Medical, Dental, Vision, 401K
SALARY: Competitive including bonuses

SUMMARY: IMMEDIATE FILL FOR A CURRENTLY ACTIVE CONTRACT. We are seeking Program Manager in San Diego, CA to join our team and be part of a growing small business that values its employees. We strive to create a positive work environment and provide our staff with a competitive salary and benefits package, all while offering excellent opportunities for advancement.

Key Role: A successful candidate will have experience cybersecurity terminology, best practices, and general application with enterprise business systems. Assist in the creation and updating of guidance related to Program Management processes, roles, and responsibilities, and business rules. working in a government or DoD environment. They will be responsible for maintaining project Management Team Quad Charts, reviewing all program office team cyber security communications for technical and error-free (briefs, white papers, and diagrams) prior to submission to government clients. Support reviewing weekly Cybersecurity and Operational Reliability Testing reviews, delivering summary of projects and relevant information needed by client decision makers to ensure reliable networking operations. Coordinate and assist clients with monitoring performance and progress against plans, baselines, and requirements. Work with team and external stakeholders on updating project plans, schedules, and budgets. Manage Cyber Risk and Issue Tracker – updating risks/issues and reviewing their mitigation plans for all projects under review. Maintain organizational documentation (Org Chart and staffing levels) to ensure team leadership is able to manage adequate and appropriate (fit and fill) staffing requirements.

REQUIRED SKILLS:
•1 or more years of demonstrated experience in DoD Acquisition Management
•Experience with DoD program management and acquisition management for ACAT programs across the acquisition life cycle, including cost, schedule, and performance
•Experience coordinating budget, costing, acquisition and contract input for program/project cost, schedule and performance estimates and draft work products.
•Have experience preparing Program/Project Leadership for external Program management reviews, assist in Program Management briefing material creation and editing
•Have experience consulting with Program/Project subject matter experts (SMEs) regarding background information in support of work activity descriptions and impacts.
•Proficient in Microsoft Office products: Word, Excel, and PowerPoint

PREFERED SKILLS:
•Self-starter with excellent attention to detail skills, data entry skills, and can communicate well.
•A team player who has excellent writing and communication skills; able to Independently develop and communicate senior-level point papers, briefings, and correspondence, including pre-screening read-ahead and draft executive summaries as requested
•DAWIA Program Management Level II or Project Management Professional (PMP) Credential
•Possession of excellent oral and written communication skills, including using computers proficiently to effectively communicate complex procurement regulations, contract strategy, processes, and procedures

Benefits:
•Health insurance
•Dental insurance
•Vision insurance
•Retirement plan
•Flexible schedule
•Tuition reimbursement

Titanium Cobra Solutions is an organization that has a long history of GETTING THE JOB DONE; on-time, on-budget, and within the highest standards of quality. Our staff has a passion to truly make a difference for our client community by tactfully challenging the status quo, while delivering effective solutions that create business value for our customers. Our solution-focused team is a collection of technical, project, and process-oriented professionals who collectively make the impossible, possible. If you are up to the challenge of an always evolving agile organization with ideals that value their personnel's value – Come join our team.

Please send your cover letter and resume to: kendra.mckee@titaniumcobra.com

Kendra Achacoso
Human Capital Specialist/Recruiter
kendra.mckee@titaniumcobra.com

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- Bachelor's degree with 10 years of related professional experience - OR - a Master's degree with 8 years of related professional experience.

Additional Basic Qualifications For Both Levels:
- Experience in cost management, finance management, or pricing & estimating.
- Experience successfully managing and producing data with strict deadlines.
- Strong PC skills and proficient knowledge with Microsoft Office Suite, including MS Excel.
- Strong analytical ability.
- TS/SCI clearance required. US citizenship is a prerequisite.

Preferred Qualifications:
- Experience with SAP Software, specifically Project Systems (PS) module, COGNOS TM1, MPM.
- Experience collaborating with technical functions or a project/program.
- Executive presentation skills.
- Intermediate to advance knowledge of MS Excel (pivot tables, vlookup, sumif, conditional formatting, etc.).
- Defense Industry experience.

Kenneth Friend
Senior Recruiter
Kenneth.Friend@ngc.com

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academic appointments are in 18 different campus departments which often creates complex, unique and one of a kind situations.

MINIMUM QUALIFICATIONS:
• Bachelor's Degree in related area; and/or equivalent experience/training.
• A minimum of three (3+) or more years of relevant experience.
• Thorough understanding of research administration guidelines of Federal and non-Federal sponsors supporting research and educational activities, preferably in a university environment.
• Strong ability to understand and interpret complex general policy guidelines, making independent decisions and initiating action. Maintains current knowledge of compliance regulations in all areas of research administration.
• Thorough understanding of contract and grant proposal formats, preparation, submission and administration, as well as federal, state and private granting agency regulations.
• Thorough knowledge of applicable compliance requirements related to use of human or animal subjects in research, financial conflict of interest, biosafety, etc.
• Demonstrated ability to perform complex financial analysis and customized reporting. Experience with the applications of principles and practices of financial management, fiscal planning and analysis.
• Proficiency using spreadsheet and database software in financial analysis, fiscal management and financial reports. Experience designing financial management tools to administer complex awards. Experience in budget preparation using automated spreadsheet systems.
• Ability to manage significant volume of transactions. Ability to thrive in a busy, high-volume, and deadline driven work environment that requires coordination of multiple activities and the judgment and flexibility to reprioritize to accommodate emergency requests. Detail oriented.
• Knowledge of generally accepted accounting, fiscal and reporting principles. Strong knowledge of business math and bookkeeping for budget planning and cost analysis. Experience with reconciling discrepancies and audit procedures.
• Strong experience to analyze and prepare budgets, to identify spending patterns and project future expenditures. Skill in projecting salary, benefit and indirect costs, with knowledge of payroll and personnel regulations impacting such costs.
• Ability to maintain independent judgment; strong organization and communication skills; and customer service focus across broad and diverse subject areas.

PREFERRED QUALIFICATIONS:
• Proven knowledge of University policies and procedures relating to contract and grants, and accounting.
• Demonstrated experience with UCSD internal audit requirements.

Danielle Scaglione
Talent Acquisition Specialist
dscaglione@ucsd.edu

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General Atomics Opportunities in San Diego CA

A. Talent Acquisition Strategic Outreach & Employer Brand Specialist
General Atomics
San Diego, CA
Job ID#: 25246BR
Full-Time
Travel Percentage Required : 0% - 25%
US Citizenship Required? No
Clearance Required? No

Job Summary:
General Atomics (GA), and its affiliated companies, is one of the world’s leading resources for high-technology systems development ranging from the nuclear fuel cycle to remotely piloted aircraft, airborne sensors, and advanced electric, electronic, wireless and laser technologies.

We recognize and appreciate the value and contributions of individuals with diverse backgrounds and experiences and welcome all qualified individuals to apply.

We currently have an opening for an Talent Acquisition Strategic Outreach & Employer Brand Specialist. Targeting both internal and external audiences, your primary responsibility will be to leverage the global employment brand by implementing a content-based strategy through storytelling. You will help drive awareness by acting as an ambassador of our brand, serving as a connector between teams, departments, hiring managers, stakeholders and people.

Additional Roles And Responsibilities:

- Define Employer Brand and Strategic outreach objectives and deliverables, develop communication plans, facilitate decision making, and establish and track measures of success.
- Participate in the planning and implementation of all metrics relating to sourcing strategies, effective communications, candidate development, interviewing, selection, and hiring with the intention of optimizing effectiveness.
- Be a thought leader by seeking and incorporating research, best practices and external insights into program elements. -- Consistently and proactively look for ways to innovate and drive improvements.
- Lead, plan, organize, implement, and evaluate unique and creative sourcing strategies that drive candidate flow and support TA productivity for current and future talent needs across various regions, markets and labor pools.
- Gain in-depth knowledge through experience with all current and trending online media, such as forums and blogs, to help meet talent acquisition requirements.
- Define Employer Brand and Strategic outreach objectives and deliverables, develop communication plans, facilitate decision making, and establish and track measures of success.
- Optimize acquisition processes through technology solutions

Job Qualifications:

- Typically requires a Bachelors in Business Administration or related discipline and nine or more years of progressively complex experience in the project administration field with at least three of those years in project management. May substitute equivalent experience in lieu of education.
- Excellent verbal and written communication and presentation skills to accurately convey information to a variety of audiences.
- Excellent interpersonal skills to influence and guide employees, managers and external parties.
- Ability to demonstrate success in a team-based environment, including highly collaborative, flexible, and agile
- Knowledge of TA technology (ATS, CRM) and general business intelligence tools
- Working knowledge of or experience with leveraging a global employment brand architecture and implementing a content-based strategy through storytelling, segmenting by audience, via social recruitment landscapes and other media and communication channels.

B. Logistics Development Specialist
General Atomics
San Diego, CA
Job ID#: 25963BR
Full-Time Salary
Travel Percentage Required: None
US Citizenship Required? Yes
Clearance Required? No

Job Summary:
General Atomics (GA), and its affiliated companies, is one of the world's leading resources for high-technology systems development ranging from the nuclear fuel cycle to remotely piloted aircraft, airborne sensors, and advanced electric, electronic, wireless and laser technologies.

General Atomics Electromagnetic Systems (GA-EMS) designs and manufactures first-of-a-kind electromagnetic and electric power generation systems. GA-EMS' expanding portfolio of specialized products and integrated system solutions support critical fleet, space systems and satellites, missile defense, power and energy, and process and monitoring applications for defense, industrial, and commercial customers worldwide.

We currently have an exciting opportunity for a Logistics Development Specialist in San Diego, CA.

Duties And Responsibilities:

- Participates in planning logistics strategies, and establishing standard logistics processes and tools.
- Coordinates logistics activities for selected projects to develop and implement solutions that account for tradeoffs in component/system design, repair capability, training, demand history, statistical distributions and queuing theory.
- Contributes to the development of logistics analysis products and documents
- Following standard policies and procedures, contributes to the support of customer requirements and objectives to ensure projects are achieved within budget and on schedule.
- Compiles and evaluates test data to assist in determining appropriate limits and variables for process or material specifications.
- Identifies logistics issues and participates in developing solutions to a variety of routine logistics problems while referring to standard policies, procedures and practices to optimize costs and system performance requirements..
- May participate in progress planning and review sessions to discuss costs, schedule, and technical performance.
- Performs other duties as assigned or required.

We recognize and appreciate the value and contributions of individuals with diverse backgrounds and experiences and welcome all qualified individuals to apply.

Job Qualifications:

- Typically requires a bachelor's degree. Equivalent applicable experience in lieu of education.
- Experience working with technical data and/or technical manuals is desired.
- Must be customer focused and possess critical thinking skills: (1) the ability to identify issues, analyze and interpret data and develop solutions to a variety of problems including Logistics Management Information (LMI), reliability and maintainability, and life-cycle product support activities; (2) good analytical, verbal and written communication skills to accurately document, report, and present findings; (3) good interpersonal skills; and, (4) excellent computer skills. The ability to work independently or in a team environment is essential as is the ability to work extended hours and travel as required.
- Maintenance and logistics experience with US Navy ships and the Department of Defense (DoD) is a plus.
- U.S. citizenship is required.
- Ability to obtain and maintain a DoD Security Clearance is required.

C. Program Manager - Army
General Atomics
San Diego, CA
Job ID#: 26192BR
Full-Time Salary
Travel Percentage Required : 0% - 25%
US Citizenship Required? Yes
Clearance Required? Yes
Clearance Level Secret

Job Summary:
General Atomics Aeronautical Systems, Inc. (GA-ASI), an affiliate of General Atomics, is a world leader in proven, reliable remotely piloted aircraft and tactical reconnaissance radars, as well as advanced high-resolution surveillance systems.

This position typically reports to a senior program manager and is responsible for the planning, managing and technical performance of one or more developed or mature engineering program(s) contained at a single location.

Duties And Responsibilities:

- Manages programs which have well defined program plans and delivery methodologies.
- Leads all phases of assigned program(s) from initiation through delivery. Responsible for program(s) which represent stable growth.
- Applies established technologies using standard principles, theories, concepts, and techniques to provide solutions to a variety of technical problems.
- Responsible for decisions that could impact outcomes where erroneous decisions could cause serious schedule delays and expenditure of additional time and resources.

• Manage all phases of the modernization program(s) from conceptualization through completion, including acquisition, planning, and managing technical performance to ensure quality, business, and financial objectives are attained.
• Develop and coordinate program plans or delivery methods which usually serve a single customer.
• Participate with technical staff and executive management to develop and implement current, annual, and long-term technical, schedule, quality, business, and financial objectives for the program(s). May also contribute to the development of Group/Company objectives.
• Participate with engineering to establish design concepts, criteria, and engineering efforts for product research, development, testing, and integration.
• Interact with internal and external representatives at various levels concerning resolution of technical and scheduling issues. Act as primary contact for program issues.
• Influence, and coordinate the preparation of proposals, business plans, proposal work statements and specifications, operating budgets, and financial terms/conditions of contract(s). Influence contract acquisitions, negotiations and modifications.
• Ensure technical leadership and excellence is maintained by participating in the planning, attraction, selection, retention, and development of the required management, professional, and technical talent.
• Act as the primary customer contact for program activities and may lead program review sessions with customers to discuss cost, schedule, and technical performance.
• Identify program issues and provide leadership in developing solutions such as re-allocation of resources or modifying contract specification.
• Contribute to the development of new business opportunities and expansion of existing business opportunities.
• May participate with Group management in pursuing business partnerships, alliances, and joint ventures that enhance the capabilities of the Group/Company and may result in new products, programs and business opportunities.
• Manage the development of and ensure the security of proprietary technology, and maintain the strict confidentiality of sensitive information.
• Other duties as assigned or required.
• We recognize and appreciate the value and contributions of individuals with diverse backgrounds and experiences and welcome all qualified individuals to apply.

Job Qualifications:
• Typically requires a Bachelor's, Master's or PhD in engineering, science or a related technical field as well as eleven or more years of progressively complex program administration experience with at least five of those years managing programs. May substitute equivalent experience in lieu of education.
• Demonstrates technical expertise and application of program management principles, concepts, and practice as well as program management and leadership skills including organizing, planning, scheduling, and coordinating workloads to meet established deadlines or milestones.
• Must be able to develop solutions to problems that require coordination of technologies across program requirements.
• Strong communication, leadership, presentation, and interpersonal skills are required to enable an effective interface with other departments, all levels of management, professional and support staff, customers, potential customers, and government representatives.
• Customer focused, must be able to work on a self-initiated basis and in a team environment, and able to work extended hours and travel as required.
• U.S. citizenship required.

Desirable Qualifications:
• Subcontract management experience desired
• Government program management desired

The General Atomics(GA) group of companies is a world renowned leader in developing high - technology systems ranging from the nuclear fuel cycle to electromagnetic systems; remotely operated surveillance aircraft; airborne sensors; advanced electronic, wireless, and laser technologies; and biofuels. We offer an excellent opportunity to realize your full potential and fulfill your career aspirations. Join the GA Team where you can make a difference!

Jarrett Mallinson
Talent Acquisition Lead
jarrett.mallinson@gmail.com

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Talent Acquisition Coordinator
Mitchell International
San Diego, CA
Full time

Our Talent Acquisition Coordinators are customer-oriented, system savvy taskmasters. We are looking for someone who can assist our Talent Acquisition Partners quickly and accurately while always keeping an eye on how to streamline processes. In this role, you will be a critical contact for candidates and must embody our core values. We want candidates to experience the same warmth and personal connection through the recruiting process, as they will as employees. Specific areas of responsibility are:

Talent Acquisition:
- Schedule in-person, virtual and interviews that require travel by coordinating with candidates, managers and interview teams.
- Prepare new requisitions for assignment to our Talent Acquisition Partner by managing our virtual Kanban board.
- Assist and train Managers to navigate our Applicant Tracking System (ATS) and communicate our TA processes.
- Administer our employee referral program.

Employee Onboarding:
- Hire candidates into our Human Resources Information System (HRIS) system.
- Shepherd candidates through the hiring process by ensuring applications, new hire paperwork, and I-9s are completed accurately and timely.
- Provide first day information to candidates across all locations and remote employees.
- Present new hire orientation and administer our onboarding program.
- Administer our New Hire and Hiring Manager surveys.

Talent Acquisition Operations:
- Act as a system administrator, conduct audits and run reports from our ATS.
- Assist in maintaining and administering our employee onboarding program.
- Manage the I-9 program and assist with our immigration program.
- Manage the Talent Acquisition support ques and be a liaison to our IT Support team.

Requirements:
- Bachelor's degree in Human Resources or related field preferred.
- 1 - 4 years of experience in an Administrative or Coordinator role, supporting a Talent Acquisition preferred.
- Experience as an Administrator of HR Information Systems and Applicant Tracking Systems, we use Dayforce and iCIMS, respectively.
- Proficient in Microsoft Word, PowerPoint, Outlook and Excel.
- Excellent customer service; handling hiring manager and candidate communications with confidence.
- Strong organization and time management skills.
- Impeccable attention to detail.
- Understanding of the talent acquisition process and requisition management preferred.

Laura Tessier
Talent Acquisition Partner 3
laura.aita@gmail.com

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Chase Opportunities in Greater San Diego CA

A. Relationship Banker- La Costa Town Square
Chase
Carlsbad, CA
Full time

At JP Morgan Chase, we have an obsession for helping our customers, taking care of our employees, a strong commitment to diversity and inclusion, building relationships, and delivering extraordinary customer service. Using the latest banking solutions combined with cutting edge financial technology you'll be front and center representing our brand, and providing superior customer service, to offer our customers the best solutions for their financial needs. If you are passionate about people, helping to improve the lives of our customers through financial solutions, education and advice, and want to join an exemplary team, then join us at JP Morgan Chase.

Do you have a passion for helping customers, building relationships and delivering extraordinary customer service? We are looking for energetic, enthusiastic people to be the face of Chase to our retail branch customers.

From a personal standpoint, you will also have the opportunity to take ownership of your career development through a variety of cross-training opportunities.

You'll Contribute To The Success Of The Branch By:
As a Relationship Banker in our Branch Banking team, you'll take a lead role in delivering an outstanding experience to Chase customers. You'll acquire, manage, retain meaningful relationships with our customers, using your financial knowledge to offer thoughtful solutions to help address their financial needs.

- Managing assigned customers and proactively meeting with them - in person and over the phone - to build lasting relationships, discover financial needs and tailor product and service recommendations
- Making lives of customers easier by sharing and setting up self-service options to access their accounts 24 hours a day/7 days a week
- Partnering with Specialists (Financial Advisors, Mortgage Bankers and Business Relationship Managers), to connect customers to experts who can help them with specialized financial needs
- Adhering to policies, procedures and regulatory banking requirements

This position is subject to the Dodd Frank/Truth in Lending Act qualification requirements for Loan Originators. As such, an employment offer for this position is contingent on JPMC's review of your criminal conviction history, credit report, information available through NMLS, and any other information relevant to a determination by JPMC that you demonstrate financial responsibility, good character, and general fitness for the position. Note that any felony conviction within the last seven years will disqualify you from consideration for this position. Your continued employment in this position would be contingent upon compliance with Truth in Lending Act/Dodd Frank Loan Originator requirements.

In addition, this position requires National Mortgage Licensing System and Registry (NMLS) registration under the SAFE Act of 2008. As such, upon active employment with JPMorgan Chase, you will be required to either register on NMLS, or to update your existing registration as necessary to grant access to and reflect your employment with JPMorgan Chase. Your continued employment in this position with JPMorgan Chase is contingent upon compliance with the SAFE Act, including successful registration immediately after your start date, and timely completion of annual renewal and required updates thereafter.

Any information obtained during the registration, update, and renewal processes or through NMLS notifications may impact your employment with the firm. Any of the completed information you provide during the Chase on-line application process may be transferred, on your behalf, to NMLS by JPMorgan Chase. Please carefully review the information you provide to Chase for accuracy and consistency and with any current NMLS record, if applicable, before submitting. Further information about NMLS and registration requirements of registration can be found at:
http://mortgage.nationwidelicensingsystem.org/SAFE/Pages/default.aspx.

Desired Skills:

- Delivers exceptional customer experience by acting with a customer first attitude
- Demonstrated ability to make personal connections, engage and educate customers, ask open-ended questions and listen to establish trust and build lasting relationships
- Exudes confidence with clients when sharing product knowledge and solutions
- Excellent communication skills - in person and over the phone - with proven ability to tailor features and benefits of products/services to customers with differing needs
- Strong desire and ability to influence, educate and connect customers to technology
- Possesses drive, initiative and knowledge to provide financial options for customers using a consultative approach
- Ability to learn products, services and procedures quickly and accurately; delivers solutions that make our One Chase products work together

- Operates within established risk parameters/tolerances, and meets internal/external risk and compliance obligations, including completion of required training
- Professional, thorough and organized with strong follow-up skills
- Excellent interpersonal communication skills
- Engage and partner with team members and other LOBs to offer most appropriate products
- At least one year experience in:

1. Retail banking sales, or
2. Financial services sales, or
3. Consultative relationship sales role in a related industry, with proven success in establishing new clients, deepening customer relationships and delivering results

- College degree or military equivalent strongly preferred; High school degree, GED or foreign equivalent required
- Beginning Oct. 1,2018 if you are not currently registered, the Securities Industry Essential (SIE) exam, FINRA Series 6/7, state registration (including 63 or 66 if required), and Life licenses are required - or must be successfully completed within 120 days of starting in role
- Ability to work branch hours, including weekends and some evenings
- Compliance with Dodd Frank/Truth in Lending Act*

B. Relationship Banker- Solana Beach
Chase
Solana Beach, CA
Full time

At JP Morgan Chase, we have an obsession for helping our customers, taking care of our employees, a strong commitment to diversity and inclusion, building relationships, and delivering extraordinary customer service. Using the latest banking solutions combined with cutting edge financial technology you'll be front and center representing our brand, and providing superior customer service, to offer our customers the best solutions for their financial needs. If you are passionate about people, helping to improve the lives of our customers through financial solutions, education and advice, and want to join an exemplary team, then join us at JP Morgan Chase.

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- Managing assigned customers and proactively meeting with them - in person and over the phone - to build lasting relationships, discover financial needs and tailor product and service recommendations
- Making lives of customers easier by sharing and setting up self-service options to access their accounts 24 hours a day/7 days a week
- Partnering with Specialists (Financial Advisors, Mortgage Bankers and Business Relationship Managers), to connect customers to experts who can help them with specialized financial needs
- Adhering to policies, procedures and regulatory banking requirements

This position is subject to the Dodd Frank/Truth in Lending Act qualification requirements for Loan Originators. As such, an employment offer for this position is contingent on JPMC's review of your criminal conviction history, credit report, information available through NMLS, and any other information relevant to a determination by JPMC that you demonstrate financial responsibility, good character, and general fitness for the position. Note that any felony conviction within the last seven years will disqualify you from consideration for this position. Your continued employment in this position would be contingent upon compliance with Truth in Lending Act/Dodd Frank Loan Originator requirements.

In addition, this position requires National Mortgage Licensing System and Registry (NMLS) registration under the SAFE Act of 2008. As such, upon active employment with JPMorgan Chase, you will be required to either register on NMLS, or to update your

existing registration as necessary to grant access to and reflect your employment with JPMorgan Chase. Your continued employment in this position with JPMorgan Chase is contingent upon compliance with the SAFE Act, including successful registration immediately after your start date, and timely completion of annual renewal and required updates thereafter.

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http://mortgage.nationwidelicensingsystem.org/SAFE/Pages/default.aspx.

Desired Skills:
• Delivers exceptional customer experience by acting with a customer first attitude
• Demonstrated ability to make personal connections, engage and educate customers, ask open-ended questions and listen to establish trust and build lasting relationships
• Exudes confidence with clients when sharing product knowledge and solutions
• Excellent communication skills - in person and over the phone - with proven ability to tailor features and benefits of products/services to customers with differing needs
• Strong desire and ability to influence, educate and connect customers to technology
• Possesses drive, initiative and knowledge to provide financial options for customers using a consultative approach
• Ability to learn products, services and procedures quickly and accurately; delivers solutions that make our One Chase products work together
• Operates within established risk parameters/tolerances, and meets internal/external risk and compliance obligations, including completion of required training
• Professional, thorough and organized with strong follow-up skills
• Excellent interpersonal communication skills
• Engage and partner with team members and other LOBs to offer most appropriate products
• At least one year experience in:
1. Retail banking sales, or
2. Financial services sales, or
3. Consultative relationship sales role in a related industry, with proven success in establishing new clients, deepening customer relationships and delivering results
• College degree or military equivalent strongly preferred; High school degree, GED or foreign equivalent required
• Beginning Oct. 1,2018 if you are not currently registered, the Securities Industry Essential (SIE) exam, FINRA Series 6/7, state registration (including 63 or 66 if required), and Life licenses are required - or must be successfully completed within 120 days of starting in role
• Ability to work branch hours, including weekends and some evenings
• Compliance with Dodd Frank/Truth in Lending Act*

To be considered for these roles, you may be required to complete a video interview powered by HireVue. Please allot 15-20 minutes for this step.

Maribel Ponce
Branch Sales Recruiter
maribel.x.ponce@jpmorgan.com

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General Dynamics Opportunities in San Diego CA

A. LCS OOD Trainer in LCS Training Facility, San Diego CA
General Dynamics
San Diego, CA
Full time

General Dynamics Information Technology is actively seeking a LCS OOD Trainer in LCS Training Facility, San Diego CA

Develops; organizes; and conducts Navigation training and educational programs for personnel assigned to Littoral Combat Ships (LCS). Must be capable of conducting conventional knowledge-based classroom teaching and performance-based laboratory training. The candidate would serve as a Bridge Instructor to train Naval Officers on LCS-1 and LCS-2 bridge equipment and systems to include navigation, seamanship and tactical maneuvering. When required, the candidate would provide subject matter expertise in support of curriculum development for new LCS courses supporting ship handling and navigation training.

- Must be prepared to support the Train to Qualify (T2Q) and Train to Certify (T2C) process utilizing shore-based trainer requiring dynamic assessment of watchstanders during integrated scenarios.
- Coordinates the development and delivery of complex training programs and related materials in support of customer training objectives. Demonstrated organizational skills and ability to handle multiple tasks simultaneously.
- Establishes and reviews course content and objectives.
- Conducts training sessions and develops criteria for evaluating the effectiveness of training activities.
- Primary instruction in LCS-2 Officer of the Deck (OOD) and Junior Officer of the Deck (JOOD) Capstone and LCS-2 Crew Certification Training.
- Secondary instruction in LCS-1 Capstone Training and LCS-1 Crew Certification Training.
- This Instructor may be required to support a second shift work schedule.

Education:
Bachelor's Degree in a related technical discipline, or the equivalent combination of education, technical certifications, training, or work/military experience.

Qualifications:
Five (5) years of experience with the required system as either a maintenance technician supervisor or operator supervisor with responsibility for teaching the applicable system or function task to others in a journeyman level training environment. Of the five years, one (1) year of experience as an instructor in a Navy Training Environment, to include curriculum maintenance, writing learning objectives, preparing test items, evaluating instructional materials and the results of instruction and counseling students on academic learning problems.

Desired LCS or operational Fleet experience either as a US Navy qualified Underway Officer of the Deck or USCG licensed Deck Officer (Master, 1 st Mate, 2 nd Mate, or 3 rd Mate).

Experience as a Trainer in support of CSCS / ATRC / TACTRAGRU is a significant plus. Must be able to support training with extended periods on your feet while instructing. Travel may be required up to 10% of time .

B. Office Assistant II
General Dynamics Information Technology
Chula Vista, CA
Full time

Job Description:
Performs a variety of general administrative and operational tasks in support of the day-to-day operations of an office, group, or customer.

The nature of Office Assistant work varies from transactional in nature and requires general knowledge of basic administrative processes to moderately complex and very complex tasks which demands a high degree of autonomy and latitude in planning; organizing; and decision making to fulfill work requirements.

- Collects and inputs timesheet information into automated accounting system.
- Serves as point of contact for the office or group on issues.
- Assist with reports, POAM's, manning schedules, access & badges, QA workbooks, material handling, and the ability to learn database side of tasking.
- Ability to work shipboard when needed.
- Participates in special projects as required

Education:
HS/GED

Qualifications:
1+ years of experience

For more than 50 years, General Dynamics Information Technology has served as a trusted provider of information technology, systems engineering, training and professional services to customers across federal, state, and local governments, and in the commercial sector. Over 40,000 GDIT professionals deliver enterprise solutions, manage mission-critical IT programs and provide mission support services worldwide.

Charmayne Yorke
Senior Talent Acquisition Advisor
Charmayne.Yorke@gdit.com

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- Meet revenue quota of $7MIL/annually through outbound sales activities
- Manages territory effectively and develop new relationships by generating 10 prospects and 5 leads a month
- Conduct outbound calls against warm and cold leads to identify potential customers, qualify and generate sales
- Use a consultative selling approach to execute an end-to-end sales process: identify customers need, scope, price, negotiate terms, create proposals, close the sale and work with our internal purchasing department to ensure the delivery of accurate requirements
- Build and maintain relationships with 25-100 government customers and prospects
- Manage customer relationships and sales efforts by promptly answering questions regarding sales orders and fulfillment
- Become proficient in Shore Solutions' products, services, sales tools, and internal processes to generate sales
- Identify trends and develop vendor relationships to build sales trends in new product categories
- Collaborate with internal purchasing/sales support departments to solve issues and provide solutions
- Effectively manage individual expenses pursuant to corporate policy
- Must be willing to travel up to 40% of the time

Required Qualifications:
- 2+ years of demonstrated business experience in developing customer relationships and generating sales
- Strong selling, critical thinking (outside the box), customer service, and interpersonal skills
- Self-motivated with a sense of urgency and is well organized
- Excellent communication (verbal and written), presentation and negotiation skills
- Ability to manage multiple customers, with varying scopes, products and timelines
- Adjusts quickly to changing priorities and conditions. Copes effectively with complexity and changes
- Possesses confidence and skills to generate leads from cold calling, email and phone
- Must be a results-oriented team player with excellent leadership skills

Desired Skills & Experience:
- BA in Business, Sales, Marketing or related field (preferred)
- Prior experience with DLA Emall, Fedmall, GSA Sales and federal contracting
- Prior government contracting experience and FAR/DFAR knowledge
- Proficient in MS Office Products, and NetSuite/Oracle platforms a plus
- Prior military experience a plus

Compensation: A full time position $76,500/annually (Salary plus monthly commissions included)

We believe in investing in our Employees and their future and have an annual budget for training and career development.

We also offer 100% Medical, Dental and Vision Coverage, 401K, Paid Sick Days, Personal Days, Unlimited Vacation Time and so much more!

How to apply:
- Submit a resume
- Submit a cover letter (applications without a cover letter will not be considered)
- Complete the Indeed online test: "Influence & Negotiation" (applications without completion of the online assessment will not be considered)

B. Government Sales & Business Development Manager
Shore Solutions
San Diego, CA

Job Position & Key Responsibilities:
- The Sales and Business Development Manager oversees the business development strategy for the company and ensures sales goals are met. In this role, you will help expand Shore Solutions' growth and development objectives including new vendor and customer relationships. This position will focus on growing and developing our customer base and leading our sales team by providing guidance and direction, setting sales quotas and goals, analyzing data, assigning sales territories and building the team.
- In addition, the following also would apply:
- Works both independently and with the Sales Team to identify opportunities aligned with strategic goals
- Identifies bid opportunities and works closely with Proposal Coordinator on potential opportunities

- Acts as the primary contact with the highly visible and/or strategic prospects and establishes personal long-term relationships with customers
- Detailed forecasting and reporting on the sales pipeline
- Overseeing the activities and performance of the sales team
- Provide input to improve marketing materials and coordinate on lead generation
- Developing your sales team through motivation, counseling and product knowledge education
- Attend to industry trade shows and events (travel is up to 50% of the time)
- Develop industry relationships and partnerships for referral leads
- Accountable to achieve sales targets/forecasts to meet company goals as agreed with the CEO
- Develops relationships with key decision makers to profitably grow the company sales and revenue
- Enforce the tracking and recording of all sales activity on current and potential customer opportunities and the maintenance of accurate records on the company ERP system database by the sales team
- Leverage all the available sources of information to develop business strategies and generate sales
- Evaluate the performance of the members of the sales team based on Expectations and Standards and KPIs
- Responsible for developing strategic sales plans based on company goals that will promote sales growth and customer satisfaction for the organization
- Conduct weekly meetings with the sales team and attend to weekly managers meetings
- Become proficient in Shore Solutions' products, services, sales tools, and internal processes to generate sales

Required Qualifications:
- Bachelor's Degree and 5+ years of relevant experience (in absence of a degree, 10 years of relevant experience is required)
- Proven experience managing a Sales Team and in Business Development
- Demonstrable sales success through prospecting and growing revenue in large accounts
- Adjusts quickly to changing priorities and conditions. Copes effectively with complexity and changes
- Experience in planning and implementing sales strategies
- Experience in customer relationship management
- Ability to lead a sales team
- Experience with managing and updating an ERP or CRM system
- Ability to travel up to 50% of the time

Skills & Experience:
- Strong organization and follow up skills
- Excellent communication (verbal and writing) presentation and negotiation skills
- Work well in a team environment
- Prior experience with government sales and federal contracting
- Prior government contracting experience and FAR/DFAR knowledge
- Proficient in MS Office Products, and NetSuite/Oracle platforms a plus
- Prior military experience a plus

Compensation:
Base Salary: $60,000 - $80,000 BOE
Total Compensation (Base + Bonus): $80,000 – $110,000

How to apply:
- Submit a resume
- Submit a cover letter (applications without a cover letter will not be considered)

Why Should You Apply?:
- Great Position with Opportunities for Advancement
- To Proudly Serve Our Military and Federal Agencies
- Shore Solutions is a Winner of the Best Places to Work in San Diego by the San Diego Business Journal!
- We offer an extensive Benefits Package/Employee Perk Program
- Our Company has enjoyed substantial Growth yearly since inception in 2011

Principals only. Recruiters, please don't contact this job poster do NOT contact us with unsolicited services or offers

POC: Dalcia Paramo, dalcia.paramo@shoresolutions.com

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- Must possess strong analytical and problem-solving skills.
- Must be able to work in both a team environment and independently with minimal supervision.
- Active TS Security Clearance with ability to get TS/SCI.
- DAWIA Certification in Systems Planning, Research, Development and Engineering or INCOSE CSEP with 5 years systems engineering preferred.

The physical demands and work environment described here are representative of those that must be met by an employee to successfully perform the essential functions of the job. Reasonable accommodations may be made to individuals with disabilities to perform the essential functions. An essential qualification for this position is successfully obtaining a Secret security clearance issued by the Federal Government, which may require successful completion of a background check.

B. Cybersecurity Engineer III - 19-057
AUSGAR Technologies INC
San Diego, CA
Relocation Available
Full time

AUSGAR Technologies, Inc., an EOE Minorities/Females/Disabled/Veterans employer, is a rapidly growing Service-Disabled Veteran-Owned Small Business (SDVOSB) Department of Defense, government contractor with core competencies in Information Assurance, Cyber Security and Systems Engineering. With offices on both the East and West coasts, an inviting culture, and above-standard benefits, opportunity abounds for the right individual!

As a growing Department of Defense Contractor, AUSGAR Technologies is expanding its workforce and has a NEW opportunity for a Cybersecurity Engineer III.

Job Purpose:
This position will support security engineering and cybersecurity support to the Intelligence Carry-On Program (ICOP) USMC Spectrum Reallocation Fund (SRF) effort. The ICOP is a portable, ruggedized workstation that is available in multiple hardware configurations based on size and processing requirements. It opens to provide an integrated 3-D picture of the battlespace across three monitors. The USMC SRF includes the Video Scout Communication Module 3 antenna receiver set for over the air L/C/S/KU Full Motion Video and other data sets.

ICOP provides enterprise interoperability and data sharing with the DEN, Maritime Operations Centers and the force-level Distributed Common Ground Station-Navy (DCGS-N) Exploitation Suite. Afloat users can access the same Office of Naval Intelligence's DCGS-N Enterprise Node (DEN) gateway used by the DCGS family of systems and greater U.S. intelligence community.

Additional information on ICOP: https://www.navy.mil/submit/display.asp?story_id=99786

Job Description:
- Support Government execution of the US Department of Defense Cyber Security Assessment and Authorization (A&A) Process Risk Management Framework (RMF) and RMF Platform Information Technology (PIT) Risk Approval process.
- Execute all phases of the US Department of Defense Cyber Security Assessment and Authorization Process Risk Management Framework (RMF), Secret and Below Interoperability (SABI) and Intelligence Community Directive (ICD) 503 processes, conducting all activities in achievement of required authorities to operate.
- Perform analysis related to the development of security test plans, procedures, reports and assessments.
- Plan and execute security tests and evaluations and provide a comprehensive risk assessment as part of their individual delivery/task order fulfillment.
- Develop, implement and integrate solution sets that enable holistic Cyber Situational Awareness (CSA) Cyber Operations tools to support Command and Control, Computers and Communications, Computers and Intelligence (C4I) capability, with appropriate underpinning technologies and capabilities that provide for interagency communication and collaboration of cyber activities.
- Provide security technical and engineering services for supporting SPAWAR as the Navy's Cybersecurity Technical Authority (TA) for National Security Systems (NSS) and Defense Business Systems (DBS) for Navy General Services (GENSER) systems. Cybersecurity TA is applicable to a broad range of NSS and DBS systems to include C4I systems; Business Systems; Weapon Systems; Combat Systems; Hull, Mechanical and Electrical (HM&E) systems and Aviation and Aviation support systems.

- Provide engineering services to ensure that key management and cryptographic solutions meet the goals and objectives of the DoD cryptographic modernization effort. This applies to the following key management and cryptographic solutions: Network, RF communications.
- Support the development of the security architecture for the Department of the Navy's information infrastructure, including but not limited to, Consolidated Afloat Network and Enterprise Services (CANES), Navy-Marine Corps Intranet (NMCI), Next Generation Enterprise Network (NGEN), Outside the Continental United States (OCONUS), Joint Information Environment (JIE) and Information Dominance Enterprise Architecture (IDEA).
- Provide security engineering services, including but not limited to, firewalls, virtual private network devices, intrusion detection/prevention systems, biometrics technologies, wireless technologies, network vulnerability scanning and remediation technologies, cross-domain solutions and DoD PKI identity and access management systems and newer technologies for key management.
- Provide security-engineering services for securing private and public Cloud architectures and Cloud applications as a service.
- Develop vulnerability detection and correction technologies.
- Develop predictive cyber-attack technologies to enable full spectrum Defensive Cyberspace Operations.

Total Years of Related Experience for Position: 5-9 Years IA Engineering experience and at least 8 years IT/CS Experience

Job Requirements:
- Required: Bachelor's degree in information technology or related field or business-related field. Desired: Advanced degree in Information Technology or related field or business or related field.
- Must have current Security+ certification.
- DoD 8140 IAT/IAM Level III certification.
- Experience working with e-Mass required. Experience with Risk Management Framework (RMF) A&A packages required. MANIFEST/Xacta Experience for IC RMF required.
- Good working knowledge of Windows 10 OS, network devices and supporting infrastructure.
- Analytical skills to troubleshoot high-level, complex, technical problems.
- Experience developing System Security plans required.
- Experience conducting security assessments, developing Risk Assessment Reports and Security POA&M required.
- Experience developing risk mitigation statements.
- Experience running DISA STIGs, SCAP, STIG Viewer, Vulnerator and ACAS (Nessus) preferred.
- Experience working with Excel.
- Knowledge of Navy and Marine Corps environments preferred.
- Ability to work with a team environment.
- Excellent verbal and writing skills.
- Active Secret Clearance required.

An essential qualification for this position is successfully obtaining a security clearance issued by the Federal Government, which may require successful completion of a background check.

The physical demands and work environment described here are representative of those that must be met by an employee to successfully perform the essential functions of the job. Reasonable accommodations may be made to individuals with disabilities to perform the essential functions.

David Olthoff
Technical Recruiter
david.a.olthoff@ausgar.com

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Regional Human Resources Director
Cintas
San Diego, CA
Requisition Number: 53232
Employee Status: Regular
Schedule: Full Time

Shift: 1st Shift

Job Description:
Cintas is seeking a Regional Human Resources Director. Responsibilities include consulting with senior business leaders on hiring systems, performance management systems, workforce planning, succession planning, development programs, goal and compensation plan alignment; driving recruiting activities for high potentials, management trainees and interns; consulting with HR managers and business leaders on employment practices issues; leading change and rollout of new HR initiatives; facilitating team and organizational effectiveness; and ensuring compliance with HR policies.

Required

Skills/Qualifications:
- 5 years' Human Resources experience at manager level
- High School Diploma/GED; Bachelor's Degree preferred
- Succession planning and development experience
- Knowledge of employment law
- Talent acquisition and retention experience
- Proficiency with Microsoft Office (Word, Excel, PowerPoint, Outlook) and intranet/internet
- Ability to travel 6-8 days per month, including overnight travel
- Valid driver's license

Our Employee-partners Enjoy:
- Competitive Pay
- 401(k)/Profit Sharing/ESOP
- Medical, Dental and Vision Insurance Package
- Disability and Life Insurance Package
- Paid Time Off and Holidays
- Career Advancement Opportunities

Headquartered in Cincinnati, Cintas is a publicly held company traded over the Nasdaq Global Select Market under the symbol CTAS and is a component of both the Standard & Poor’s 500 Index and Nasdaq-100 Index.

Cintas Corporation helps more than 900,000 businesses of all types and sizes get READY™ to open their doors with confidence every day by providing a wide range of products and services that enhance our customers’ image and help keep their facilities and employees clean, safe and looking their best. With products and services including uniforms, mats, mops, restroom supplies, first aid and safety products, fire extinguishers and testing, and safety and compliance training, Cintas helps customers get Ready for the Workday®.

To support our growth across North America, we’re seeking driven professionals with ambition to move up within our company. Our professional culture, our dedication to our employee-partners and limitless career opportunities—these are just a few benefits we’re proud to offer. Our employee-partners know every job is critical, and that teamwork drives innovation. Let’s talk about how you’ll fit into our team and how your hard work will be recognized through competitive pay, world-class benefits and ongoing career development. Are you Ready™ for limitless opportunities at Cintas?

Jessica Schocker
Recruitment Consultant
schockerj@cintas.com

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Program Manager - Military Aircraft
CyberCoders
San Diego, CA
Full time

If you are a Program Manager with experience, please read on!

Top Reasons to Work with Us

We have a global presents in all things Aerospace/DOD/ Mil. We are on a rapid growth and looking ti fill the void on things needed most. We have branches all over the country from design to manufacturing.

What You Will Be Doing:
In this role you will be leading our effort the organization of our product. From managing 3rd party vendors to in house work flow. You will have hands on responsibilities complete project with in there time line.

What You Need for this Position

More Than 5 Years Of Experience And Knowledge Of:
- Contract Management
- Logistics Management
- Military Aircraft

So, if you are a Program Manager with experience, please apply today!

Email Your Resume In Word To:
Looking forward to receiving your resume and going over the position with you.

Please do NOT change the email subject line in any way. You must keep the JobID: linkedin : FH2-1540419 -- in the email subject line for your application to be considered.

Francisco Hernandez
Executive Recruiter
Francisco.Hernandez@CyberCoders.com

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- Valid guard card/license, as required in the state for which you are applying.
- As a condition of employment, employee must successfully complete a background investigation and a drug screen in accordance with all federal, state, and local laws
- Display exceptional customer service and communication skills
- Have intermediate computer skills to operate innovative, wireless technology at client specific sites
- Ability to handle crisis situations at the client site, calmly and efficiently
- Able to:

1. Work in various environments such as cold weather, rain/snow or heat
2. Occasionally lift or carry up to 40 pounds
3. Climb stairs, ramps, or ladders occasionally during shift
4. Stand or walk on various surfaces for long periods of time

Allied Universal provides unparalleled service, systems and solutions to the people and business of our communities, and is North America's leading security services provider. With over 200,000 employees, Allied Universal delivers high-quality, tailored solutions, which allows clients to focus on their core business. For more information: www.AUS.com.

We proudly support the Veteran Jobs Mission, a group of over 200 companies that have committed to collectively hiring a total of one million military veterans.

Shawn Landrum-Nalos
Regional Recruiter
Shawn.Landrum@aus.com
landrum.s.m@gmail.com

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schedule of payments must be used. Information contained herein does not guarantee eligibility to receive compensation or guarantee specific results. Eligibility and actual results will vary.

Theresa Brown
Recruiting Consultant
theresa.brown.u8oa@statefarm.com

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What's in it for you?
Best in class benefits package which includes medical, dental & vision, 401(K), paid ti

Kelly French
Military Talent Acquisition Program Specialist
beachmaster949@gmail.com

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Please let me know if this is something you would be interested in. I would love to talk with you about the opportunity and your background.

All the best,

Theresa Mustaccio
Technical Recruiter
theresa@sdhrconsulting.com

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Director, Business Development - Maritime Systems - Dynamic Fast Growing Company

Work for one of the most dynamic and fastest growing Aerospace companies in California. With a great leadership team, incredible employee appreciation and undeniable chances to grow – look what we have to offer you!

COMPANY PROFILE:

•A dynamic, fast-growing and highly innovative Southern California high tech company specializing in advanced military defense, homeland security, and energy solutions.

•With almost 35 years in business our client has developed a unique business model of achieving both research and technology advancements and transitioning them into commercial and defense products.

•Located in Torrance, CA with that includes some of the most highly advanced and unique research laboratories, as well as engineering, prototyping, development, testing, and production facilities you will find.

•Delivered $300+ million in products to clients in various defense as well as commercial industries.

•Employs almost 300 talented people, including many PhD level scientists and engineers.

FEATURES AND BENEFITS:

•Excellent work/life balance

•Employer contributed comprehensive medical, dental, and vision coverage at competitive rates and lower premiums.

•Employer contributed 401k savings plan

•Complimentary Life Insurance

•Tuition Reimbursement

•1 week of vacation time upon hire, 15 days paid vacation, 10 paid holidays

•Company sponsored lunch and learns, team building activities, and onsite yoga classes

•Relocation assistance available

ROLE YOU WILL PLAY:

Are you looking for a new opportunity in Business Development specifically in US Navy Maritime and have experience with Naval Sea Systems Command (NAVSEA)?

Great then please read on!

The Director, Business Development for Maritime Systems will report to the Corporate Vice President, Business Development and be responsible for all aspects of the business development/capture lifecycle, from opportunity creation/ identification through to award, including customer relationship, opportunity identification, proposal generation and overall customer satisfaction. You will be a key player in driving business growth across the company focusing on NAVSEA and associated Tier 1 system integrators. Key technologies in the maritime domain include electronic/processing systems, cybersecurity, RF and electronic warfare, mechanical systems, software modeling/simulations, and artificial intelligence/deep learning.

So, if you have a proven track record of action management of technically complex programs and engineering tasks, which are essential skills for developing business utilizing cutting edge technologies.

Then, you will have the opportunity to assume leadership responsibility for capturing large size military programs as well as successful transition to program execution.

Other great things you get to do:

•Identification and capture of new business including Small Business Innovation Research (SBIR) Transition with focus on year over year revenue growth.

•Support strategic long-range planning, market analyses and forecast data for DoD and commercial market sector.

•Actively participate in the identification and qualification process of potential business opportunities to ensure alignment with firms strategic goals and objectives.

•Lead capture and proposal team activities with a focus on customer requirements and budget, competitive intelligence and price-to-win analyses.

•Conduct customer engagements and customer call planning with the purpose of establishing critical trust with senior leaders of NAVSEA electronic/processing systems.

•Identification of strategic alliances, teammates and partners for key pursuit opportunities.

•Participate in relevant trade shows, industry days and seminars to stay abreast of customer strategies, goals and objectives.

•Will be required to travel up to 50%.

COMMUNITY:
•Torrance, CA is ranked in the Top 25 of “Best Suburban Cities to live in Los Angeles County” (based on factors including: crime/safety, housing, diversity, nightlife/recreation, school system, and the ability to raise a family)
•Located near the beaches of Los Angeles County and Orange County border opens up an endless possibility of fun recreational activities without the hassle of a tourist community.

BACKGROUND PROFILE:
•Expertise experience in Program Management and/or Business Development in NAVSEA electronic/processing systems/programs. Equivalent military experience will be considered based on work history.
•10+ years of experience in a technically related program or maritime systems technology.
•Knowledge of technology transitioning, product/market development, and marketing/product planning for US military applications (preferably specific to NAVSEA platforms)
•Exposure to conducting and directing competitive product analysis using market research techniques and a solid technical understanding of service/agency needs and requirements
•Familiarity in proposal development/writing and basic contracting/negotiation skills.
•Former Submarine Warfare, Surface Warfare, or Information Warfare Officer is a plus
•Bachelor's Degree in Electrical Engineering, Computer Science or similar degree.

Must be able to pass a background check (including credit check) conducted after offer of employment

POC: David Dickey, david@thepatriotsgrp.com

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- Manage new and existing PRs. Work with platform engineering POCs to determine which PR is important and find out when the latest is that they get each fix.
- Attend meetings (local / some travel) with Assistant Program Managers, Project Engineers, Contractors, ILS representatives to determine status of programs and projects.
- Plan, coordinate, and chair/co-chair key meetings such as Integrated Product Teams, Integrated Logistics Support Management Teams, and other similar logistics management and technical meetings as required.
- Track excess terminal inventory USN platforms will build-up as they upgrade to JTRS.
- Coordinate with other platform reps to manage fluctuations in returns to vendors.
- Track returns / vendor repair fixes for return of good terminals (AKA CNDs) which indicate a squadron needing help.
- Stay up to date on USN test and Fleet repairs making sure that they are funded if out of warranty.
- Maintain platform related charts and files and update when changes become known.
- Disseminate data you maintain to the PMO as new data becomes available.
- Other duties as assigned.

Qualifications:
- A current active clearance is required to be considered for this role.
- A minimum of five (5) years of ILS experience supporting a DoD or comparable government agency.
- Bachelor's Degree in a technical discipline.
- Must have pilot or NFO experience.
- Must have a working knowledge of USN Logistics and Acquisition processes.
- Must have knowledge and understanding of the USN supply system and maintenance concepts.
- Must understand USN aviation platforms, electronics, and communications equipment.
- Must support ILS acquisition, technical, and managerial skills required.
- Must ensure adherence to "focused logistics" requirements for rapid crisis response, tracking and shifting assets in route, and "tailored" logistics support package.
- Must work closely with System Engineers, contract specialists and Acquisition Managers to ensure contract deliverables are adequately reviewed from a USN Platform requirement and total logistics support perspective and approved in accordance with contract requirements.
- Must be able to perform under the general direction of the APM-L in the Program Office.
- Excellent communication skills: orally, written, and presenting briefings.

https://careers-sentek-global.icims.com/

POC: Joey Tompkins, jtompkins@sentekglobal.com

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process models, developing/reviewing functional specifications, advising on end user role definition/mapping, and providing guidance on data cleansing/validation.

How you'll grow:
Our professional development plan focuses on helping people at every level of their career to identify and use their strengths to do their best work every day. From entry-level employees to senior leaders, we believe there's always room to learn. We offer opportunities to help sharpen skills in addition to hands-on experience in the global, fast-changing business world. From on-the-job learning experiences to formal development programs, our professionals have a variety of opportunities to continue to grow throughout their career.

POC: Dave Hedlund, dh@hedlundcorp.com

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1. Ability to work a flexible schedule, meeting customer needs i.e. working days can be Tuesday one week and Saturday another week.
2. Ability to lift up to 49lbs with or without reasonable accommodation
3. Must possess a valid driver's license and be eligible to drive in accordance with DOT requirements
4. Able to stand and walk for up to 12 hours a day (consecutive days in a row) with or without reasonable accommodation
5. Ability to drive, maneuver, and direct a truck in a safe manner

Basic Qualifications:
- High school diploma or equivalent diploma
- Experience in role responsible for personal interactions with customers on a daily basis
- Experience in promotional event creation and execution

Preferred Qualifications:
- 2+ years of experience in a retail or customer-facing environment
- Higher education including Bachelor's Degree
- Prior experience working on a merchandising/brand ambassador team for a well-regarded consumer brands
- Demonstrates integrity and is widely trusted
- Sense of humor
- Passion for Amazon and commitment to delighting customers
- Excellent written and verbal communication skills complemented with the ability to problem solve independently

Patrick Mireur
Sr. Recruiter-Military Recruitment
mireurp@amazon.com

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No security clearance is required for this position, however the candidate must be able to obtain a Common Access Card (CAC) and/or Defense Biometric Identification System (DBIDS) credential to allow Naval installation access.

B. HT-239 Planner/Estimator (Naval Ship Repair)
Naval Ship Repair Contractor
hiretech.us
Kearny Mesa, San Diego, CA
Job Status: Full Time – Temp to Hire

Job Description:
Reports to the Supervisory Planner/Estimator. Responsibilities include taking all ship's force, Alteration Installation Team (AIT), and shipyard work, including service and repair routines, modernization and preventative maintenance actions, and presenting as work requirement statements at the SWLIN and Line Item level. This is currently recognized as a prime function of the Planning Activity organization, and ultimately results in the development and issuance of an availability specific, integrated specification work package. Provides detailed cost estimates, to the paragraph and trade level, for developed work specifications and new work written by planners. Maintains and manages the cost estimating guide. Must be experienced in NMD-R. Candidate will also be responsible for quality review of planning products to ensure comprehensive definition of all aspects of the work request; including boundaries, scope, interferences, technical requirements, quality assurance requirements, material cost and ordering specifications, definition of trade skills necessary and detailed material and man hour cost estimates. Applicant will be required to review engineering design plans, design concepts and proposals for adequacy, test specifications and fabrication and installation methods and processes. This position requires a thorough understanding of the Joint Fleet Maintenance Manual (JFMM), ship repair planning and estimating requirements, U.S. Navy surface ship maintenance and modernization planning processes, use of the Navy Maintenance Database and use of the Validation, Screening and Brokering (VSB) automated information system.

Job Requirements:
The candidate must have five or more years' experience with developing production planning documents and estimates for work executed at U.S. Navy depot level surface ship maintenance and modernization facilities. It is preferred that the candidate has experience including: planner, estimator or shipbuilding specialist roles at Supervisor of Shipbuilding, Conversion and Repair commands, Regional Maintenance Centers, Navy Central Planning Activities, Planning for Engineering and Repair Activities, and public or private shipyards.

Security Clearance: The candidate must be able to obtain and maintain a DoD Confidential security clearance and be able to obtain a Common Access Card (CAC). US Citizenship Required.

Please submit current resume to HireTech via Email. Provide the following additional information in the cover email:

- Contact information.
- Availability for interview.
- Earliest start date if offered a position.

POC
Chris Lussier
lussier@hiretech.us