Liability Claims Representative
GEICO
San Diego, California
NEW
Salary: $23.84/hour
Start date: 6/3/2019
Schedule: Monday - Friday, 8:00am - 4:30pm

Job Duties & Responsibilities:
What sets GEICO apart from our competition? One key factor is our ability to provide outstanding customer service during the insurance claims process. As a Liability Claims Representative, you are there for our customers when they need us most - after an accident.
Accidents can be traumatic experiences, and it takes a true professional to empathize, listen and assist our customers. Through our industry-leading, paid training, you'll learn about insurance concepts and contracts, complex claims handling, liability disputes and settlement negotiation. After training, you will investigate and process a variety of insurance claims ranging from minor fender-benders to major disasters.

Candidate Qualifications:
- Bachelor's degree
- Good customer service skills or prior experience
- Solid computer, grammar and multi-tasking skills
- Strong analytical and problem-solving skills
- Strong attention to detail, time management and decision-making skills
- Demonstrated timely, consistent job attendance history
- Must be comfortable working in a fast-paced, high-volume call center

About GEICO:
For more than 75 years, GEICO has stood out from the rest of the insurance industry! We are one of the nation's largest and fastest-growing auto insurers thanks to our low rates, outstanding service and clever marketing. We're an industry leader employing thousands of dedicated and hard-working associates. As a wholly owned subsidiary of Berkshire Hathaway, we offer associates training and career advancement in a financially stable and rewarding workplace.

Our associates' quality of life is important to us. Full-time GEICO associates are offered a comprehensive Total Rewards Program*, including:
- 401(k) and profit-sharing plans
- Medical, dental, vision and life insurance
- Paid vacation, holidays and leave programs
- Tuition reimbursement
- Associate assistance program
- Flexible spending accounts
- Business casual dress
- Fitness and dining facilities (at most locations)
- Associate clubs and sports teams
- Volunteer opportunities
- Federal Credit Union

* Benefit offerings for positions other than full-time may vary.

GEICO conducts drug screens and background checks on applicants who accept employment offers.

Hoa (Tran) Madariaga
Regional Hiring Supervisor
hoatran@gmail.com

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Marketing Assistant
Express Employment Professionals
Irvine, California
Full time

Express Employment Professionals, Irvine is recruiting for a Marketing Assistant for medical device company specializing in the design and manufacture of surgical instruments. This is a permanent, evaluation hire career opportunity based in the Irvine, CA area. Base compensation is $40,000 to $50,000/yr. This is an excellent opportunity for marketing graduates who are looking for their first career position related to their degree.

Responsibilities:
- Support with the development of marketing materials
- Plan and organize trade show initiatives
- Manage social and online marketing efforts
- Manage current contracts and pricing agreements
- Assist with lead generation (e.g. respond to inquiries, researching new territories)

Requirements:
- Bachelor's degree, marketing emphasis preferred
- No previous marketing experience required
- At least one year of experience in administrative or related role
- Motivated to build a career in the medical device industry
- Intermediate or better computer skills (e.g. Word, Excel, PowerPoint)
- Skilled communicator
- Positive, friendly, outgoing personality

Vivian (Qi Wei) Atkinson
Professional Staffing, Franchise Owner,
vivian.atkinson@expresspros.com

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Embedded Software Engineer
AYM Alliance
Los Angeles, CA
Full time

What we are looking for:
- C, Embedded
- DO-178
- Microprocessor / Microcontroller, Low level driver development
- Aerospace Communication protocols
- Model Based Development
- Structural coverage analysis tools
- Configuration Management tools
- Requirements management tools
- ARINC429, CAN, RS232, AFDX
- Simulink, SCADE
- LDRA, RTRT
- Synergy, PVCS, Configuration Management
- DOORS

Position Summary:
Real-time embedded software development and verification.

Lara Bojarsky

President
lbojarsky@aymalliance.com

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If you meet the requirements, please apply and/or contact Thomas Trout. If you already have met a VACO representative, let them know you are interested.

Thomas Trout
Partner
ttrout@vaco.com

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Business Lines Consultant
State Farm ®
San Diego, CA
Requisition ID: req7657
Number Of Openings: 2
Shift: First
Full time

Duties And Responsibilities

Competencies:
• Communication
• Initiative
• Relationship Building
• Strategic Business Focus
• ecision Making and Judgment
• Accountability

Marketing, Prospecting,Coaching,Influence, Underwriting Inculduing On- Site Evalautions, Presentation Skills:
• Provide on-site assistance to agents with profitable growth including new business production and gain goals within assigned area through development of customer-centric solutions.
• Serve as a consultant and on-site resource to agents, Agency Leadership and Underwriting on all risk characteristics and underwriting philosophies, policies, and procedures.
• Consult with agents on all State Farm business lines products (includes both business auto and commercial fire) and make recommendations to best meet customers' needs.
• Consult on agent, Agency Leadership engagement, highly responsive service, results analysis, and recommends marketing/acquisition/retention strategies to create demand for business lines products.
• Make independent decisions regarding underwriting acceptability by evaluating risks, which may include conducting consultations of existing/potential accounts.
Collect and analyze market data to formulate strategies in assigned territory/market area to support agents and Agency Leadership in effectively competing in the business owner market
• Commercial Underwriting and/or Commercial Auto experience preferred.
• Marketing/Sales background preferred.
• Mobility preferred.
• This is a mobile worker position. Must be available for regular travel outside of assigned market area.
• Job will often require overnight travel via commercial transportation, driving motor vehicles, or both, to attend training programs and to visit State Farm offices and policyholders.
• Incumbency of 24 months prior to being able to post for other opportunities, lateral or promotion.
• Start date is June 17, 2019
• Your position as a Business Underwriting Specialist will require completion of the state Property and Casualty Licensing. Continued employment in the Business Underwriting role will be contingent upon meeting the licensing requirements within 12 months or 3 attempts within 12 months of your start date as a Business Underwriting
Consultant. You will be required to possess and maintain licensing and any other certifications required to service P & C products.
• Must maintain a valid license to lawfully operate vehicles as directed/requested by State Farm office or may require virtual territory management.
• Job may require flexibility in adapting to the schedules of business customers and Agents.
• Position may require walking, climbing, bending, kneeling, squatting, stooping, crawling, and /or lifting objects.

Theresa Brown
Recruiting Consultant
theresa.brown.u8oa@statefarm.com

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Senior Sales Support Specialist
TD Ameritrade

San Diego, CA
Full time

The Senior Sales Support Specialist provides sales support including relationship management and coordination of sales activities targeted at generating and selling TDAI services for our Strategic Relationship Management team. This role will be responsible for assisting the sales team in the development and expansion of net new assets and client growth for the Institutional business unit by participating in the growth and retention of the advisor client segment and the attainment of group sales goals.

- Build and maintain relationships with existing and prospective clients, keeps current on all aspects of the advisor's business
- Ability to understand and anticipate advisors' existing and future needs in depth and communicate this within the organization
- Shares responsibilities of penetrating the regional market, familiarizing established accounts with new products, services and developments.
- Partners with Sales VP to develop joint strategies that are mutually beneficial to the advisor and TDA
- Advocate on behalf of clients in order to protect their interests and the interests of the firm
- Develop and deliver unique, situational correspondence to clients. Representing TD Ameritrade's values, policies, and procedures with the utmost professionalism
- Service and maintain positive relationships for TD Ameritrade Institutional's largest or most complex relationships
- De-escalate sensitive advisor issues after advisor has exhausted initial resources. Resolve escalations from business partners within the firm by having a thorough understanding of the advisors needs and TDAI capabilities
- Ability to articulate and communicate to various levels of Management and caters communications accordingly
- Maintain ownership of certain escalated situations in other departments and/or complex situations
- Provide thorough and consistent resolution by utilizing problem solving skills and clarifying questions to determine the underlying nature of inquiries, by referencing personal expertise and consulting professional contacts
- Able to quickly identify trends with internal client base – recommends fact based solutions to meet client needs and improve the client experience
- Effectively analyzes situations, applying knowledge of relevant products and services to resolve matters
- Ownership of the delivery of programs and solutions targeted towards advisor/platform implementation
- Liaise with stakeholders at all levels inside/outside the organization; partner extensively with Advisor, Service and Technology to establish roles and responsibilities to ensure stakeholder accountability
- Individual will be responsible for the assisting in the building of solutions and execution of the desired implementation path
- Ability to make pragmatic decisions through analysis, experience and business knowledge for complex issues
- Develop and manage advisor and organizational projects to satisfy the consistently changing nature of business needs
- Deliver difficult information to advisors while maintaining an overall positive working relationship
- Collection and initial review of RIA Form ADVs, Formation Documents, and TDAI applications
- 2 year college degree
- 2-3 years related experience
- Demonstrated relationship-building skills, with a superior ability to make things happen through the use of positive influence
- High degree of personal initiative
- Highly adaptable & flexible with changing priorities
- Must have a thorough understanding of the brokerage business, must keep current with products, services, features and benefits to include industry and market developments
- Ability to research, analyze information and make judgment decisions based analysis of the information
- Conceptual and practical thinking and implementation skills
- Extraordinary problem solving capabilities and conflict resolution capabilities
- Strong attention to detail, organization, and time management
- Superior multi-tasking skills and the ability to work in a fast-paced, often deadline-oriented and dynamic environment
- Familiarity with RIA ADV registration requirements and other SEC rules and regulations
- Series 7 and 63 or 66 required
- Military education or experience may be considered in lieu of civilian requirements listed

Michele Gagnon
Sr Talent Acquisition Partner/Sourcing
Michele.Gagnon@TDAmeritrade.com

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At Deloitte, our professional development plan focuses on helping people at every level of their career to identify and use their strengths to do their best work every day. From entry-level employees to senior leaders, we believe there's always room to learn. We offer opportunities to help sharpen skills in addition to hands-on experience in the global, fast-changing business world. From on-the-job learning experiences to formal development programs at Deloitte University, our professionals have a variety of opportunities to continue to grow throughout their career.

Benefits:
At Deloitte, we know that great people make a great organization. We value our people and offer employees a broad range of benefits.

Deloitte's culture:
Our positive and supportive culture encourages our people to do their best work every day. We celebrate individuals by recognizing their uniqueness and offering them the flexibility to make daily choices that can help them to be healthy, centered, confident, and aware. We offer well-being programs and are continuously looking for new ways to maintain a culture where our people excel and lead healthy, happy lives.

Corporate citizenship:
Deloitte is led by a purpose: to make an impact that matters. This purpose defines who we are and extends to relationships with our clients, our people and our communities. We believe that business has the power to inspire and transform. We focus on education, giving, skill-based volunteerism, and leadership to help drive positive social impact in our communities.

Recruiter tips:
We want job seekers exploring opportunities at Deloitte to feel prepared and confident. To help you with your interview, we suggest that you do your research: know some background about the organization and the business area you're applying to.

Robert Williams
Talent Acquisition Consultant
robertwilliams@deloitte.com

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service and communication is necessary to ensure customer satisfaction and network reliability. A good problem-solving and troubleshooting skills with severs and Cisco devices are a Plus. Candidate needs to have the ability to lift up to 50 lbs. Education: A Background Information Technology field or a related technology field is highly desirable. Other evidence of intellectual, technical, business accomplishments, and related technology leadership experiences will be considered. Cisco Network + and Security+ CE required. ITIL foundation V3 certification is highly desirable.

Required Clearance: Secret Government Clearance

Neidin Carrillo
Staffing Manager/Recruiter
NC8298@att.com

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- A Bachelor's degree, in any field of study, is required.
- Must have broad technical background and recent in-depth experience in overall UAS system design, acquisition and support process from concept formulation through disposal.
- Must have extensive knowledge of and recent in-depth experience with the principles and practices of resource sponsorship and financial and program management.
- Must have comprehensive knowledge of Department of Defense (DoD) Planning, Programming, Budgeting and Execution (PPBE) and Navy Program Objective Memorandum (POM) development processes.
- At least five (5) years of specialized experience in performing the tasks identified herein as a Sr. Logistics Analyst/Sr. Business Systems Analyst.
- Strong written and verbal communication skills.
- In-depth experience using Microsoft Office Suite (Excel, Word, Power Point and Outlook).
- Considerable travel is required.

This is a contract position for San Diego, CA, more information is available upon interview. Applicants should apply by sending an up-to-date Word formatted resume to: Amy@appsrvc.com and/or call (619) 629-0215.
www.appsrvc.com

POC: Mike Calentine, mike@appsrvc.com

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San Diego, CA

Essential Duties and Responsibilities:

- Directly support the F/A-18 & EA-18G FST at FRSCW (NAS North Island, San Diego, CA). Duties will include:
- Provide support for fleet readiness issues by developing and improving upon predictive metrics in conjunction with tracking initiative effectiveness.
- Provide strategic and business planning data programming assistance in support of the F/A-18 FST's various existing workload tracking databases. These efforts include basic recurring analyses and reports of task assignment, status, overall priority, and metrics.
- Provide support in evaluating existing engineering data generation and management business practices, document research results and provide recommendations to support FST decision-making processes.
- Assist in managing engineering data for government-specified requirements, having a working knowledge of System Development Life Cycle (SDLC) and thorough understanding of various phases like Requirements, Analysis/Design, Development and Testing.
- Assist the Government in performing Data Migration of engineering data sets, using requirements for Relational Database Management System (RDBMS) common to SQL based databases to create viable systems Accessible across various development platforms.
- Assist with integration of other software to interact as deemed appropriate to the Government and augment software development team.
- Create automated processes and dashboard indicators to help FRCSW managers oversee Fleet and the Production Shop workload.
- Assess, collate, analyze and integrate data from existing NAVAIR and FST data sources.
- Prepare resource, produce, and schedule statistics for Program Sponsor, F/A-18 FST, or other NAVAIR data calls.
- Performs other duties as required.

Qualifications & Skills Requirements:

- At least six (6) years of experience with information systems in multiple IT resources, or BS in IT/IS field.
- Education: BS degree in a "Relevant Technical Discipline". Allowable substitution: An AS or AA degree and an additional four (4) years of experience can be substituted for a BS or BA degree OR an additional eight (8) years of experience may be substituted for a BS or BA.
- Red Hat Certified Engineer (RHCE) Certification (Or equivalent experience administrating "Linux" systems) is required.
- Current Secret clearance is required.
- Candidate will possess working knowledge of MS SQL Server (at least 2008), MS Server (at least 2008), Visual Basic, and Windows Client (at least Windows 7).
- Candidate will possess an extensive working knowledge of VBA.
- A strong coding background required to create automated routines for MS Access and/or MS Excel data sources to MS PowerPoint presentations.
- Working knowledge of web services to SQL Server back ends is desired.
- Ability to create and/or work with OLE automation between MS Access and MS Project is desired.
- Physical Requirements: Individual must be able to sit for extended periods of time, working at a desk and/or attending meetings. May occasionally require employee to stand and/or walk and occasionally lift and/or move up to 10 pounds. Will need to be able to move throughout the office and talk/hear or otherwise communicate with other employees and management. Work will be performed in an office environment. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential duties of the job.

This job description is only a summary of the typical functions of the job, not an exhaustive or comprehensive list of all possible job responsibilities, tasks, and duties. The responsibilities, tasks, and duties may differ from those outlined in the job description and other duties, as assigned, may be required. This document does not create an employment contract. Employees of the Company are employed on an "at will" basis and may be terminated at any time.

LMI is an E-Verify Employer.

https://lmiaerospace.wd1.myworkdayjobs.com/en-US/LMI_Careers/job/San-Diego-CA---Remote/Systems-Administrator_R0006312

POC: Kirsten Jackson-Marquard, kjackson@d3tech.com

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- As a condition of employment, employee must successfully complete a background investigation and a post-offer/pre-employment drug/alcohol test
- As a condition of continued employment, employee must maintain current active status of all required License at all times, and must carry the license at all times while on duty
- Must display exceptional customer service and communication skills
- Remain flexible to ever changing environments; adapt well to different situations
- Intermediate computer skills to utilize innovative, wireless technology at client specific sites
- Ability to maintain satisfactory attendance and punctuality standard;
- Neat and professional appearance
- Ability to provide quality customer service
- Ability to handle both common and crisis situations at the client site, calmly and efficiently
- Read, understand and clearly speak English; constantly use speech and hearing (correctable to normal level required) in communicating with public/co-workers, giving and receiving instructions, using phones
- Must be able to handle pressure of working with high volume general public (constantly to occasionally depending on assignment)

Allied Universal provides unparalleled service, systems and solutions to the people and business of our communities, and is North America's leading security services provider. With over 150,000 employees, Allied Universal delivers high-quality, tailored solutions, which allows clients to focus on their core business. For more information: www.AUS.com or http://www.aus.com/offices to contact your local office.

We proudly support the Veteran Jobs Mission, a group of over 200 companies that have committed to collectively hiring a total of one million military veterans.

Shawn Landrum-Nalos
Regional Recruiter
Shawn.Landrum@aus.com
landrum.s.m@gmail.com

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As a technology staffing firm, we can't think of a more fitting mantra. We're extreme believers in technology and the incredible things it can do. But we know that behind every smart piece of software, every powerful processor, and every brilliant line of code is an even more brilliant person.

Leader among IT staffing agencies:
The intersection of technology and people it's where we live. Backed by more than 65 years of experience, Robert Half Technology is a leader among IT staffing agencies. Whether you're looking to hire experienced technology talent or find the best technology jobs, we are your IT expert to call.

We understand not only the art of matching people, but also the science of technology. We use a proprietary matching tool that helps our staffing professionals connect just the right person to just the right job. And our network of industry connections and strategic partners remains unmatched.

Jo-Rita Bryson, MA
Senior Corporate Recruiter
jo.rita.bryson@roberthalf.com

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Full time

Job Overview The product technology enablement vehicle (PTEV) team is part of the design technology, power/performance/area (DTECH PPA) research and development team. The role of the PTEV team is to understand and assure that advanced process technology nodes are suitable for upcoming products for PPAY (power, performance, area and yield) and provide recommendations to the management team from silicon findings on testchip. The PTEV team designs, measures and analyses data from test chips 1-2 years in advance of the products Job duties:

- As an integral part of the PTEV team, the major role will be to interface with the test engineers running the silicon and our design/analysis team to assure the test data is valid. In doing so, it is important to understand the details of the test circuits and test protocols and to be able to logically break complex issues into understandable pieces.
- Participate in the design and analysis phases.
- Work with foundries across technology nodes.
- Work with the silicon test team and silicon test vector generation team to enhance our ability to gather data and debug issues.
- Work with cross functional teams across the globe to enable silicon debug and analysis for PPAY learning on testchips.

Minimum Qualifications:

- Bachelor's degree in Science, Engineering, or related field.
- 5+ years silicon testing and debug

Preferred Qualifications:

- Bachelor's degree in EE/CS/CE with 8+ years or Masters degree in EE/CS/CE with 5+ years of industry experience in one of the following areas:
- Basic knowledge of circuit/RTL Design
- Familiar, SoC design flow knowledge from RTL to GDS
- Scripting in Python, TCL or similar language and have the ability to learn new languages as needed
- Strong knowledge of primetime or any other equivalent timing analysis tool

Education Requirements Required:
Bachelor's, Computer Engineering and/or Computer Science and/or Electrical Engineering

Preferred:
Master's, Computer Engineering and/or Computer Science and/or Electrical Engineering

Keywords ASIC Design, Advanced technology nodes enablement, Silicon debug, Data Analysis

David Gentry
Human Resources Professional
tsunamibg@yahoo.com

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• Comfortable with event planning, ordering for catering and cleaning conference room areas
• Daily duties may include: Cleaning lobby area, hard hats and visitor shoes
• Adhere to front desk procedures for walk-in traffic and visitors
• Stock main refrigerator daily
• Update invoices into SAP software
• Update reports as assigned
• Flexible to take on other duties on the spot
• Flexible to work overtime if needs
• Must be punctual they need to have the doors open at 7:30am each morning
• Spanish speaking ++++++

Requirements:
• Minimum one (1) years of administrative experience
• Previous facilities management a plus
• Proficient in Microsoft Excel, Word, PowerPoint, Outlook.
• Excellent verbal/oral/written communication skills and phone etiquette.
• Outgoing, vibrant, full of energy
• Organized and detailed oriented
• Takes initiative

Matt Skolaski
Recruiter
mskolaski@manpower-sd.com

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The CDO also serves as a frontline fundraiser, with an emphasis on growing the organization's individual donor portfolio, by building and maintaining close relationships with key donors. This is a high-profile position, requiring strong networking and cultivation skills. The successful candidate will help forge new relationships with individuals in the community to build Girl Scout San Diego's visibility and financial resources.

The CDO role is a tremendous opportunity for someone passionate about our mission, which is to build girls of courage, confidence, and character who make the world a better place!

Duties & Responsibilities

Strategic Planning & Execution:

- Assume ultimate responsibility for all development strategy and operations.
- Take primary ownership of creating and executing the organization's new, 3-year strategic development plan, to include both annual and capital campaign needs.
- Lead, develop and execute strategies for all of Girl Scout San Diego's fundraising areas including campaigns, major gifts, individual giving, planned giving, special events, foundation grants, corporate sponsorships, and an annual fund.

Internal Management:

- Serve as a close strategic advisor and partner to the CEO, as well as a member of the Executive Leadership team.
- Serve as liaison to the Board of Directors and the Philanthropy Committee. Support other Board committees, as needed, in development-related areas.
- Build a culture of philanthropy across the organization and our Board, demonstrating how all can be stronger advocates for Girl Scouts San Diego in the community.
- Work to foster a culture of continuous improvement, ensuring the highest level of internal and external customer service.
- Coach, mentor, develop and manage Girl Scout San Diego's development team members.
- Create and manage clear success metrics, holding others accountable to achieving those goals.

Donor Relations & Communication:

- Maintain a personal portfolio of approximately 70-100 top donors and prospects to solicit and close major gifts.
- Maintain in-depth knowledge of GSSD program offerings and services to articulate need and impact to donors.
- Build and maintain critical relationships with key local organizations and partners.
- Provide outstanding customer service and support to donors, volunteers, staff and other community contacts.
- Create and implement innovative strategies for securing new and untapped funding resources.
- Integrate development with marketing/communications strategies to maximize Girl Scout San Diego's brand exposure and fundraising opportunities in collaboration with the marketing team.

Fundraising Operations:

- Plan and execute a moves management approach to individual and institutional giving.
- Refine and/or establish policies, systems and procedures, with a special emphasis on professionalism and ethical standards, for soliciting, acknowledging, tracking, and reporting gifts.
- Assist with the planning and implementation of events to deliver a superb donor experience and meet fundraising goals.
- Supervise the appropriate use of donor software and reporting, ensuring donor privacy, data accuracy and timeliness of acknowledgements and reporting.
- Leverage technology and data across all development strategies and practices.

Attributes & Work Style:

- Visionary: A strategic thinker who can drive the vision for Girl Scouts San Diego's fundraising efforts, which ultimately benefits the lives of girls throughout our community.
- Servant-Leader: Leads with humility, empathy and awareness; actively contributes to employees' ability to reach their goals and thrive at GSSD.
- Collaborative: Fosters a respectful, transparent, and collaborative work environment.
- Community-minded: Skilled at connecting with individuals across all socio-economic, ethnic, cultural, and professional backgrounds in the community.
- Proactive & Perseverant: A self-starter who demonstrates strong personal initiative and the ability to drive projects through to completion.
- Positive: Charismatic, warm and welcoming; a true "people-person."

- Growth Mindset: Says “yes” to appropriate, new opportunities and ideas for GSSD.
- Analytical: Ability to carefully study issues, identify trends and formulate new ideas.
- Metrics-Driven: An innovative thinker, pairing ideas with solutions and measurable outcomes.
- Adaptive: Comfortable with multi-tasking; able to work both independently and in teams.
- Reflective: Skilled at receiving and giving feedback and performance critiques.
- Tact & Diplomacy: Patient, willing and able to have the difficult conversations as required.
- Communicative: Strong written and oral communication skills. An effective public speaker and representative of the organization.
- Flexible: Ability to work evenings and weekends as required.

Education & Experience:
- 10+ years of professional experience in nonprofit fundraising (full cycle), with proven results and achievement in campaign development and major/principle gifts.
- Complete end-to-end understanding of fundraising strategies, systems, and processes.
- Bachelor’s degree; Master’s preferred; Certificate in Fund Raising Management preferred.
- Experienced in constructing, articulating and implementing a strategic development plan.
- Prior direct responsibility for cultivating, soliciting and stewarding gifts of $10,000 or more.
- Experience developing and managing budgets over $2M.
- Strong leadership skills to mentor and motivate development staff to reach development goals.
- A history of working directly with board members in support of fundraising efforts.
- Knowledge of local and regional corporate and foundation communities; preexisting connection to the San Diego community preferred.
- Strong analytical skills and use of data to drive fundraising, partnership decisions and forecasting.
- An expert storyteller who can channel personal connection to GSSD’s mission.
- Belief in the mission and values of Girl Scouting; willing to subscribe to the principles expressed in the Girl Scouts Promise and Law.

Sarah Thompson
Director
sarah@blairsearchpartners.com

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- Maintains work flow by monitoring steps of the process; setting processing variables; observing control points and equipment; monitoring personnel and resources; studying methods.
- Develop and Implement cost reductions processes and efficiency improvement measures.
- Initiating and fostering a spirit of cooperation within and between departments.
- Production risk identification and mitigation.
- Improve area safety and efficiency through regular auditing and continuous improvement.
- Review drawings and technical data packages for manufacturability, provide constructive feedback to engineering/design community.
- Disposition non-conforming hardware to efficiently return them to conforming state and normal product flow.
- Establish and analyze area metrics for trend extrapolation to drive the following:

1. Personnel training and development.
2. Development and implementation of efficiency improvement projects.
3. Optimization of product flow through the factory.
4. Root cause analysis and the implementation of corresponding corrective action plans.
5. Identification and elimination of defects within the area value stream.

BASIC QUALIFICATIONS:

- Associates degree in a manufacturing or technical discipline or minimum of 10 years of experience in environmental testing i.e. Thermal, Thermal Vacuum, Vibration and Shock Testing.
- Minimum of 2 years in a leadership position.

PREFERRED SKILLS AND EXPERIENCE:

- Bachelor's degree in a manufacturing or technical discipline.
- Experience bringing teams and processes from development to production desirable.
- Familiarity with Design for Manufacturability, Kaizen, Lean Manufacturing, Six Sigma, and Failure Mode Effects Analysis.
- Able to adapt to constant changing work assignments and fast-paced work environment.
- Excellent concentration and attention to detail with outstanding work efficiency and accuracy.
- Strong computer and analytical skills including proficiency in spreadsheets, databases, shop floor management software (ERP/MRP) and related programs.

ADDITIONAL REQUIREMENTS:

- Must be willing to work overtime and weekends as needed.
- Able to travel for short and extended trips as needed. Up to 5%.
- Ability to pass Air Force background checks for Cape Canaveral and Vandenberg.
- Must be able to lift up to 50lbs. unassisted.

Kevin Dich
Technical Recruiter
kevd101@gmail.com